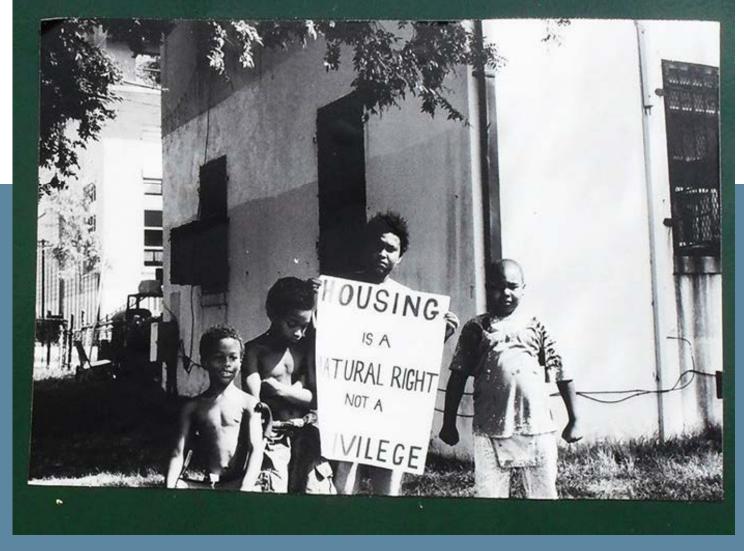


Building Science Boondoggle #26 Westford, MA August 2024



Changes in the Industry:

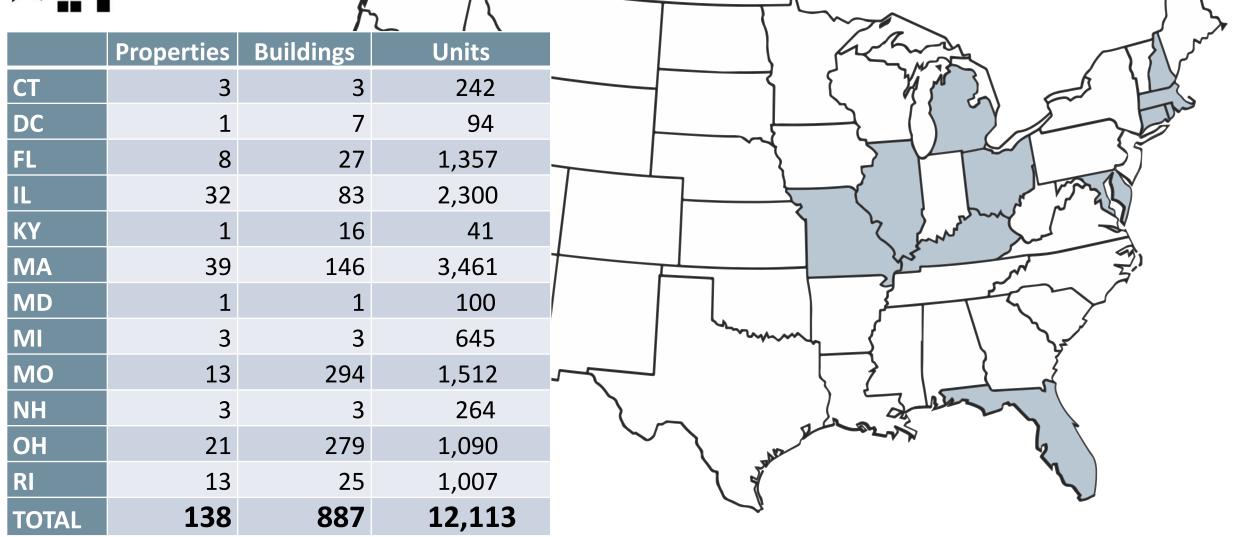
Focus on enclosures
Indoor air quality
Convert to All Electric
Reduction of Carbon
Better Renewables
Embodied Carbon



Barry Farm, 1950s

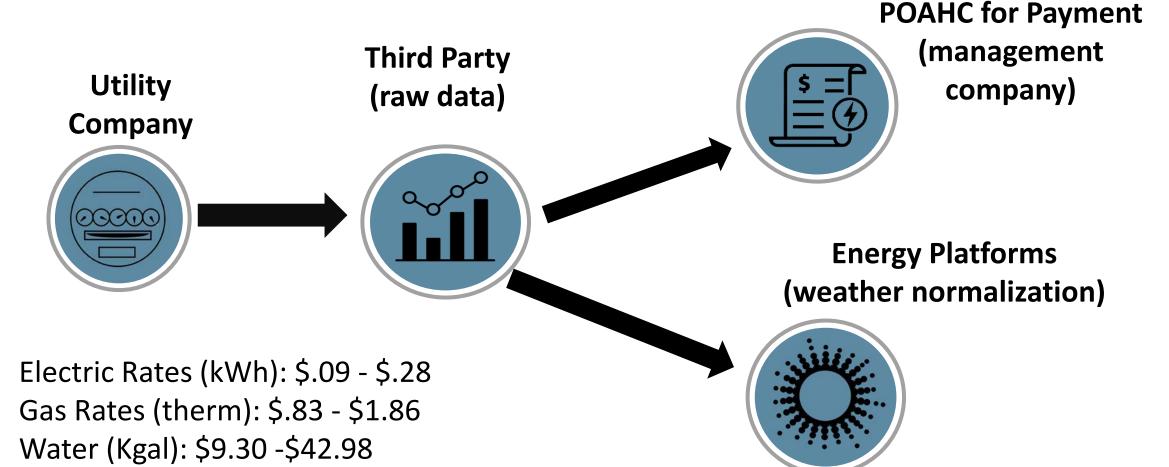


WHERE WE ARE



CORPORATE OFFICES: BOSTON | CHICAGO | KANSAS CITY | WASHINGTON, D.C.

In 2023, we were responsible for: 2,538 utility accounts and over 16 million in utility costs.



POAH's Affordable Multifamily Housing

Passive House Units in Design/Construction:

Connecticut	257	
Washington, D.C.	94	347 (of 900)

Florida 1,356

Illinois 2,155 60

Kentucky 41

Maine 123 123

Massachusetts 3,426 267

Maryland100Michigan645

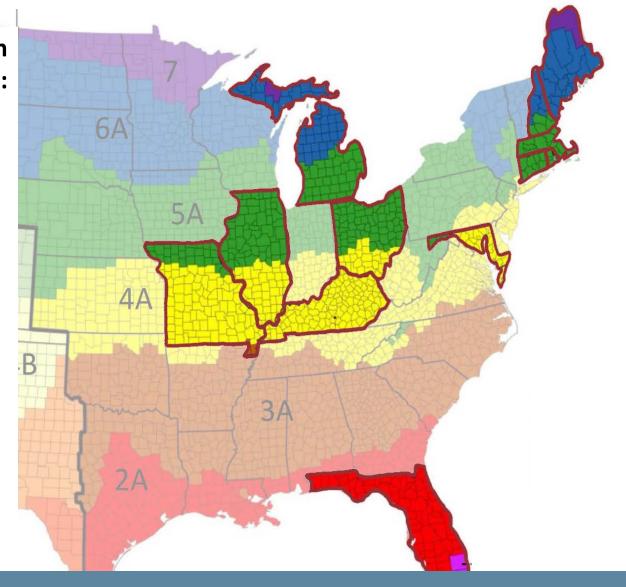
Missouri 1,538

New Hampshire 264

Ohio 1104

Rhode Island 1,007

TOTAL 13,000 units





How do we fund projects?

Rent Subsidies

LIHTC – Low Income Housing Tax Credits

Other Federal Money - HOME

State Sources – Neighborhood Housing Trust

ITCs – Investment Tax Credit

HTCs – Federal and State Historic Tax credits

AECs – Alternative Energy Credits

EACs – Community Justice Credits

Specific Energy Related Loans/Grants

A Recent Sources and Uses for a Project in Boston

Sources		Uses	
First Mortgage (bonds)	6,301,000	Acquisition	1,200,000
DHCD – HOME	825,000	Construction	20,649,000
DND – NHT	750,000	Soft Costs	6,754,761
DHCD – AHTF	1,000,000		
CPA	1,750,000	Reserves	640,267
DHCD - HSF	1,000,000	Developer Fee – Paid	1,337,877
DHCD – CATNHP	750,000	Developer Fee - Deferred	791,368
DHCD – CBH	450,000		
Equity – Federal LIHTC	12,613,288		
Equity – State LIHTC	3,200,000		
Deferred Developer Fee	791,368		
Energy Grants			
TOTAL	31,498,654	TOTAL	31,498,654



How do we encourage better buildings?

GRRF

Operational Savings
Specific Energy Related Loans/Grants
Utilities
State DOE
Healthy Units
Federal Programs
GRRP



How can we require it?

Building Codes
PHIUS Certification
Utility/Carbon Data Tracking
Strategic Plan Goals
Better Climate Challenge

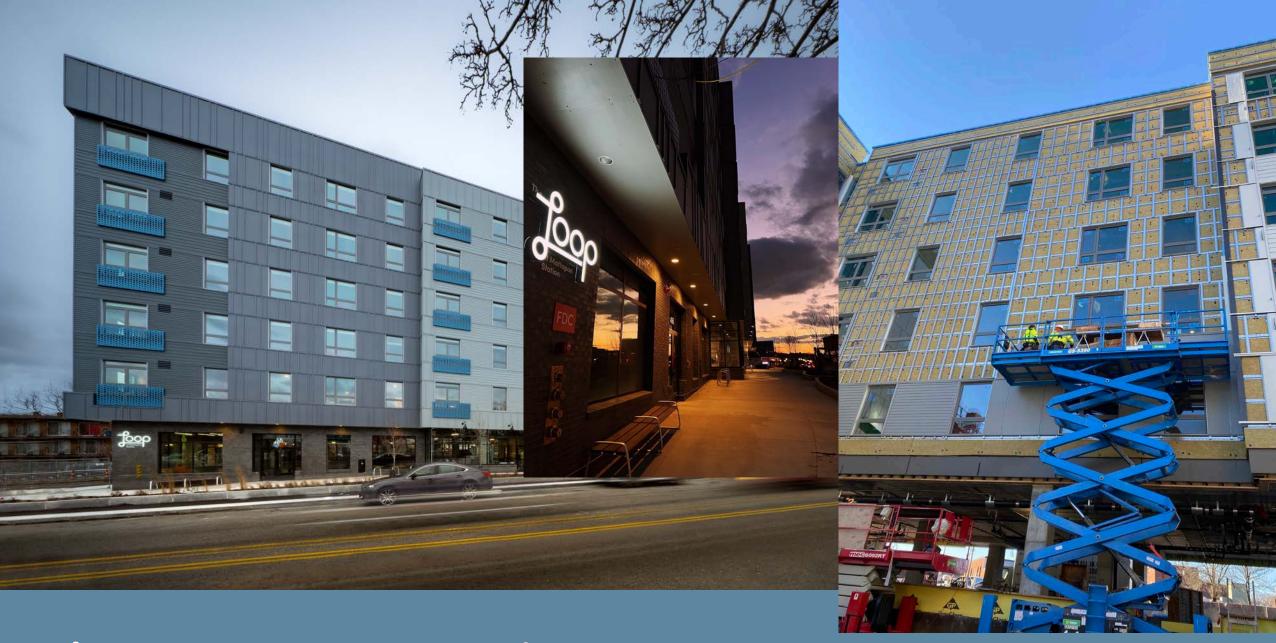
"A level of statewide greenhouse gas emissions that is equal in quantity to the amount of carbon dioxide or its equivalent that is removed from the atmosphere and stored annually by, or attributable to, the Commonwealth; provided, however, that in no event shall the level of emissions be greater than a level that is 85 percent below the 1990 level."

PRODUCTS + SPECS

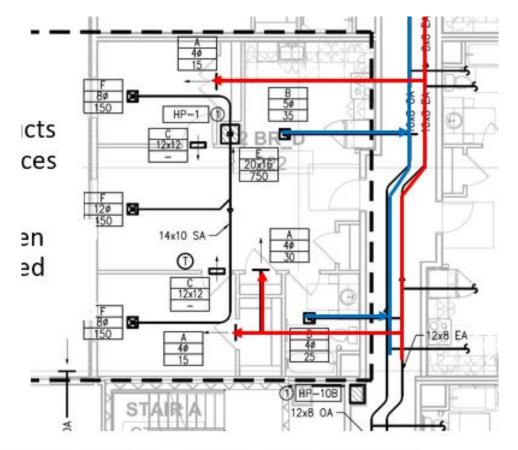








The Loop at Mattapan Station



Passive Design - Ceiling-Mounted ERV

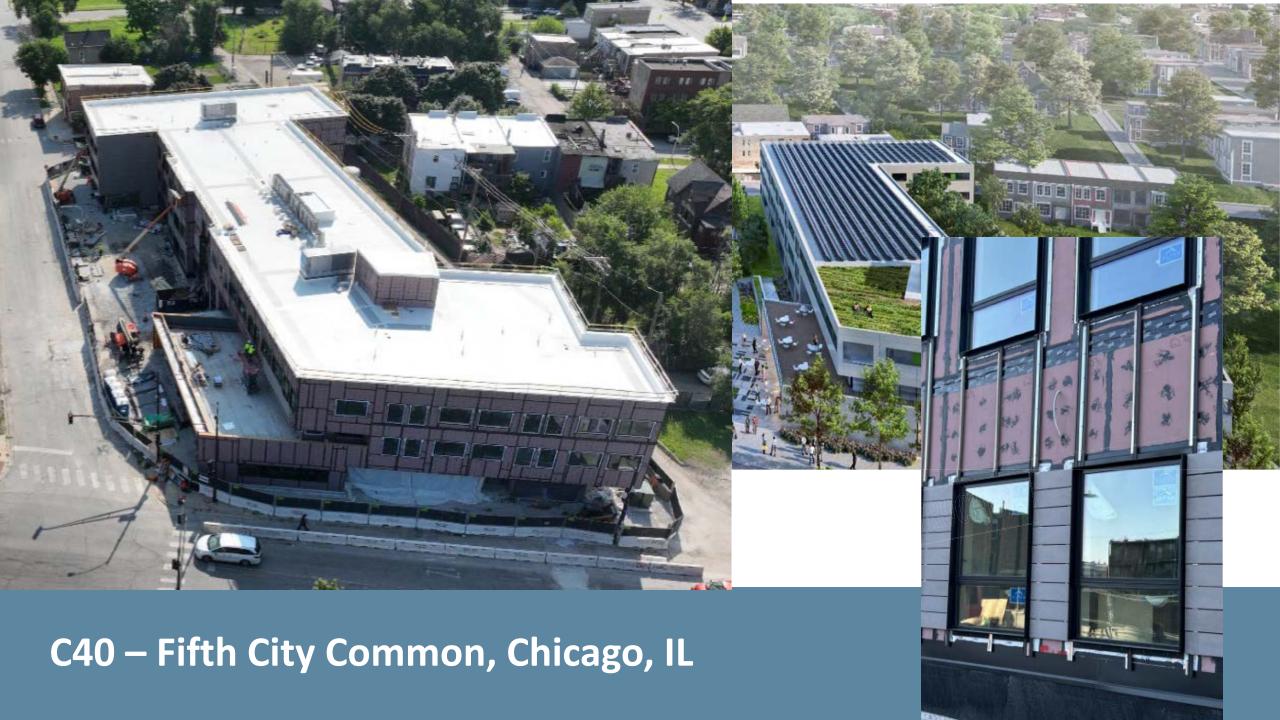


Passive Design – Sample Floor

- Three ERV systems/floor
- Horizontal supply/return ducts to each unit (three systems)
- Smaller duct/less CFM per system
- Three supply penetrations and three exhaust penetrations per floor







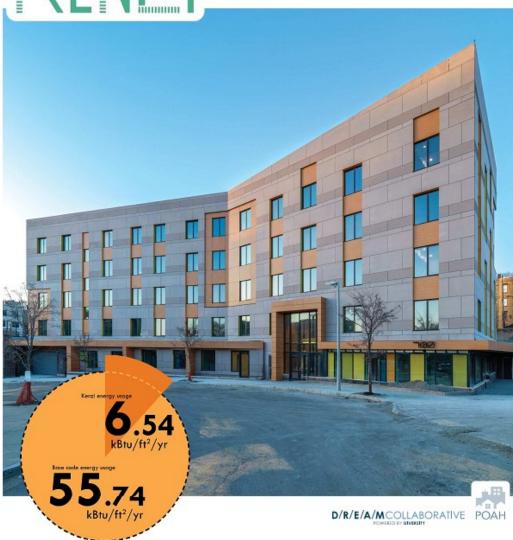
THE

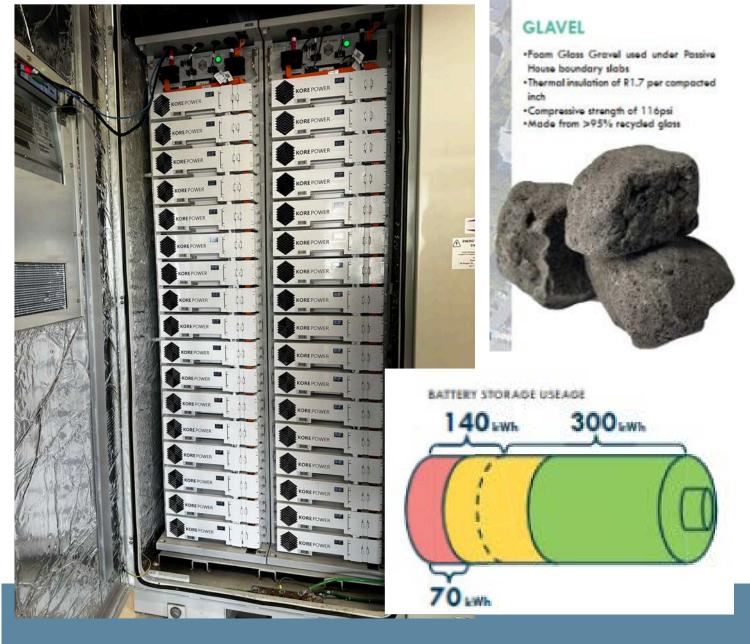
50 units, ago-rostricted, affordable housing Completed Spring 2024

RECOGNITION

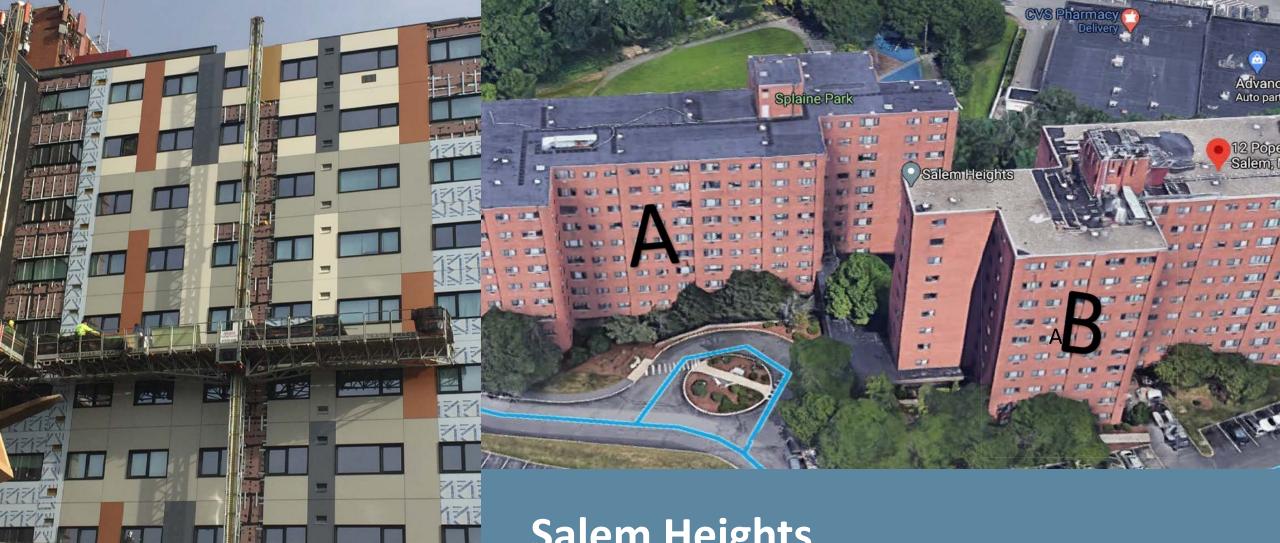
PHIUS 2021 Dosign Cortified LEED Gold oligible with 73.5 points DaE Zoro Energy Roady EnergyStar Homes

Architect: DREAM Collaborative Codo: JS Consulting Engineers, LLC MEP Engineer: Potentian Engineering Inc. Civil Engineer: Develle Zrein Inc. Structural Engineer: RJ Farah Landecapa Architect Dobarch Myore Landecapa Architects Passiva House Consultant Building Evolution Corporation PHIUS Vorifior: CLEARough PV: Sunbug Solar a RoVision Energy Company Battery: Current Storage Solutions Contractor: NB General Contracting





BESS System



Salem Heights
281 Units Family
Salem, MA



Vertical PV

Sources

(construction related)

- 4% LIHTC Allocation
- State Soft Loans
- Utility Incentive

Total \$50,000,000

Uses

	Pricing	Per Unit
HVAC	\$ 9,500,000	\$34k
Enclosure	\$17,600,000	\$63K
Relocation	\$1,120,000	\$4k
Demo & Site Work	\$5 <mark>,60</mark> 0,000	\$20k
Solar PV	\$79 <mark>0,0</mark> 00	
Other Non-DER Scope	\$5,200,000	\$26k
Total Hard Cost*	\$50,700,000	\$180k
Total Hard Cost – DER*	\$44,100,000	\$157K

Salem Heights 281 Units



Proposed Barry Farm Redevelopment

Approximately 900 units in total, including 725 affordable housing units

Building 1A

139 units 22,800 SF retail space PIS Date - 1/2025

Building 2

184 units 10,500 SF retail space PIS Date - 1/2026

Building 3

116 units 0 SF retail space PIS Date TBD

Building 4

116 units 0 SF retail space PIS Date TBD

5 Historic Buildings

32 units



Building 1B 108 units

5,096 SF retail

PIS Date - 9/2023

space

Phase 1

115 units

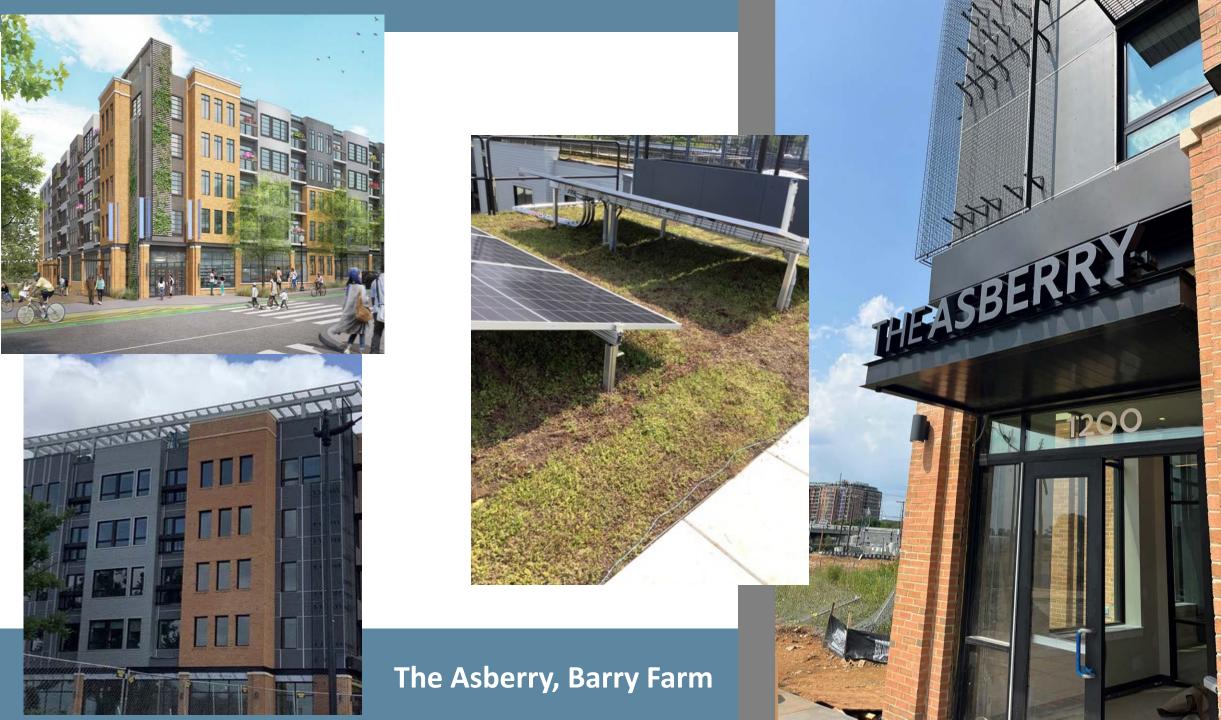
Phase 2

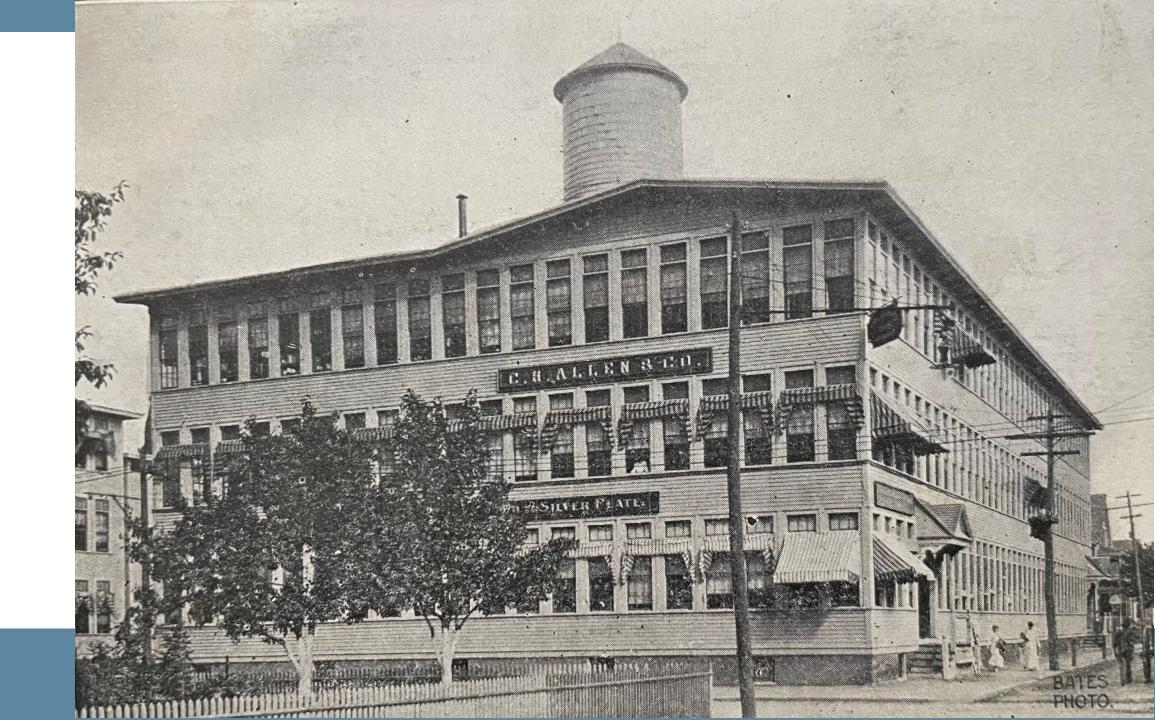
Townhomes 154 unit

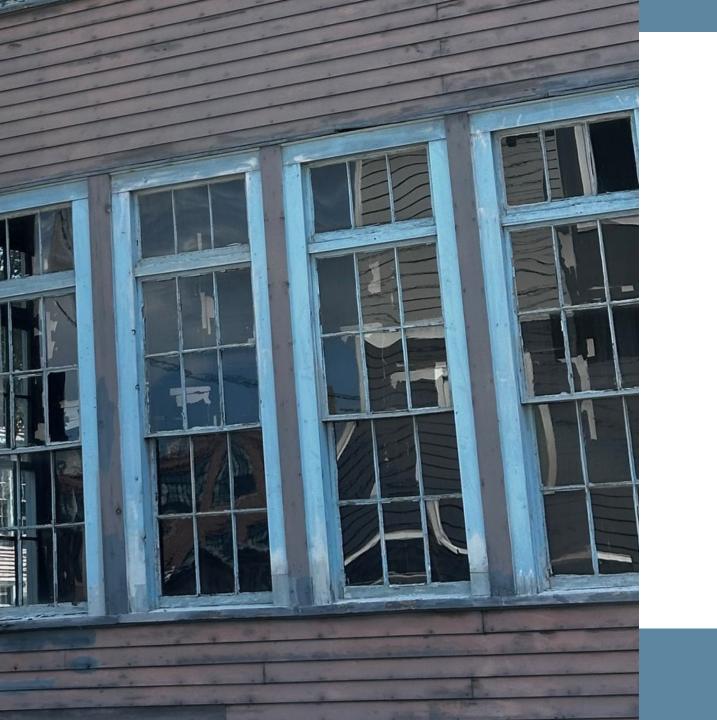
0 SF retail space PIS Date TBD

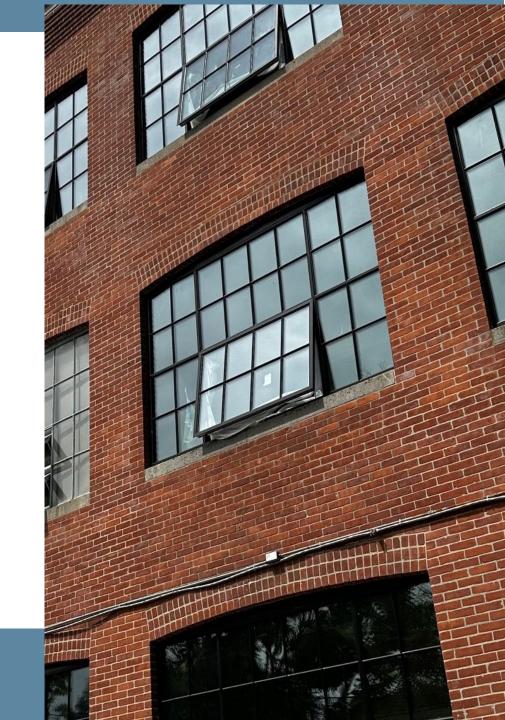
Townhomes

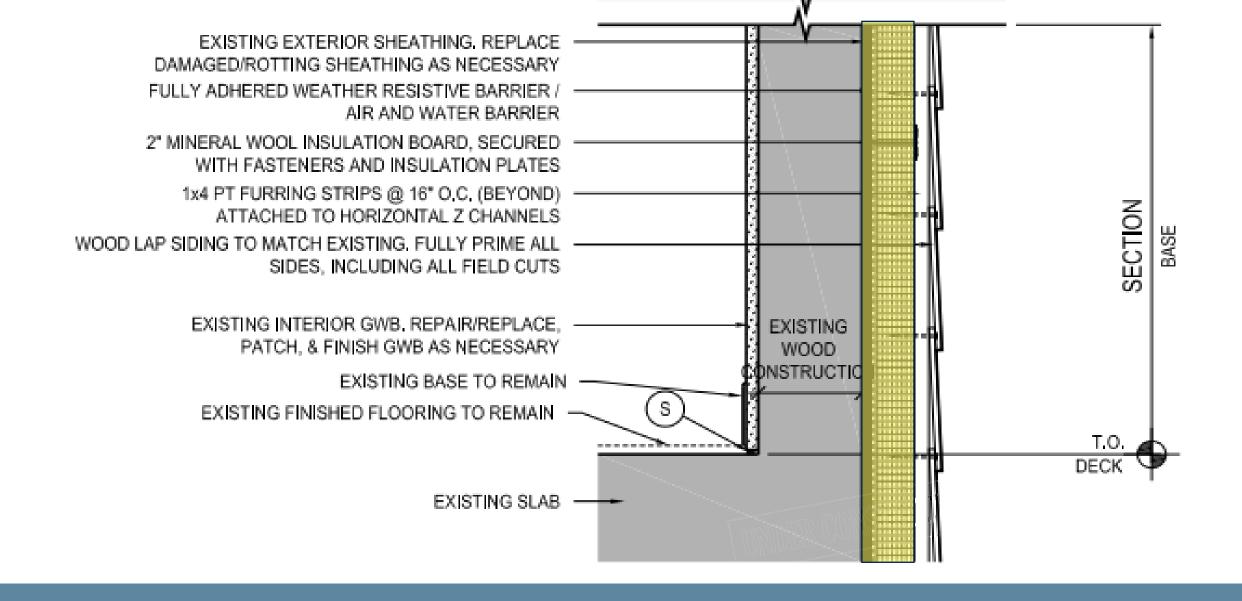
0 SF retail space PIS Date - 6/2025



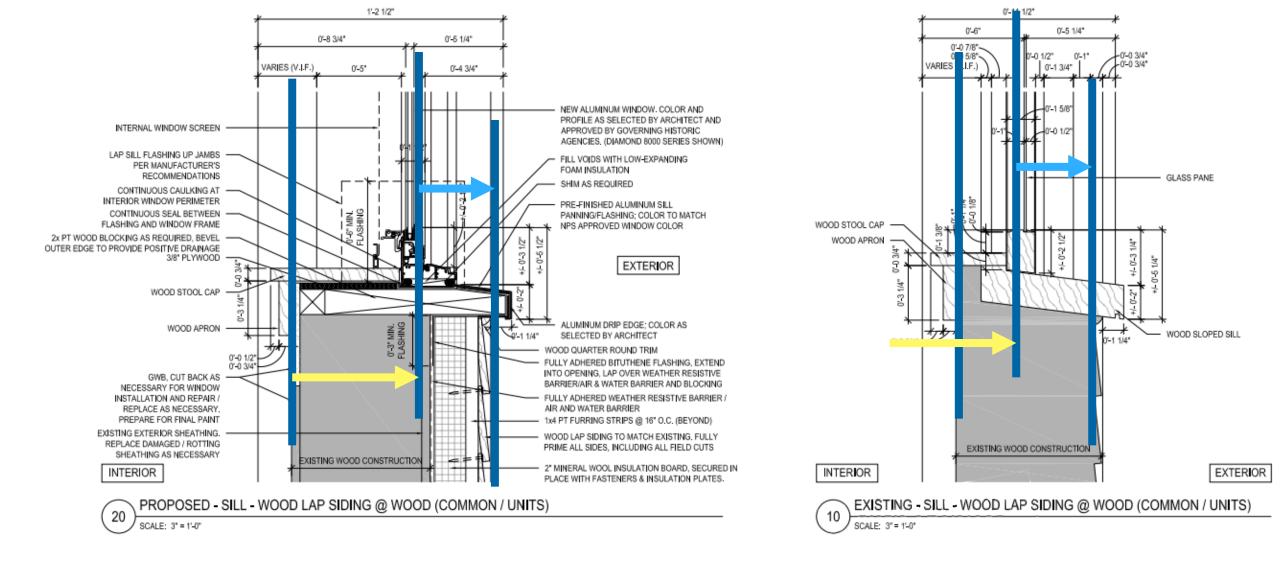








Gardner Terrace 1, Attleboro MA



Gardner Terrace 1, Attleboro MA



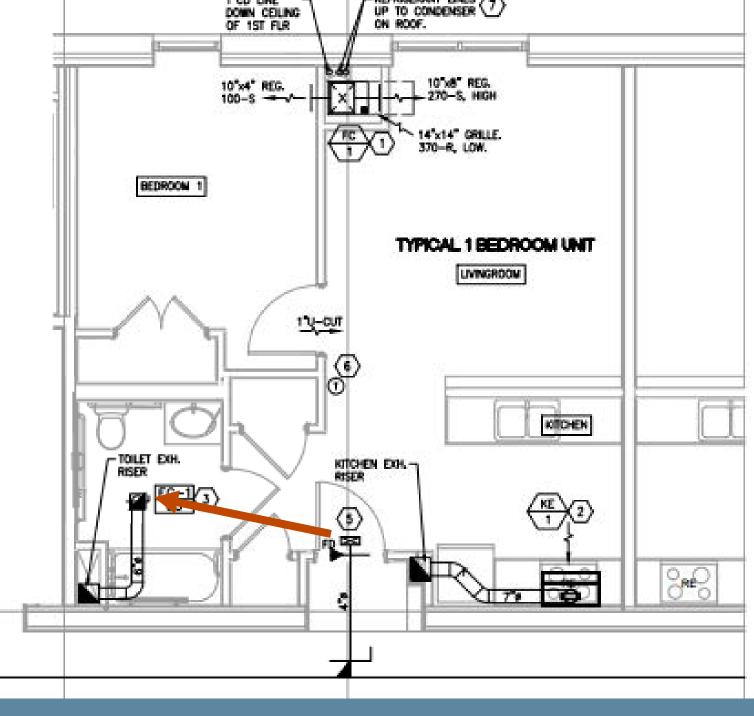


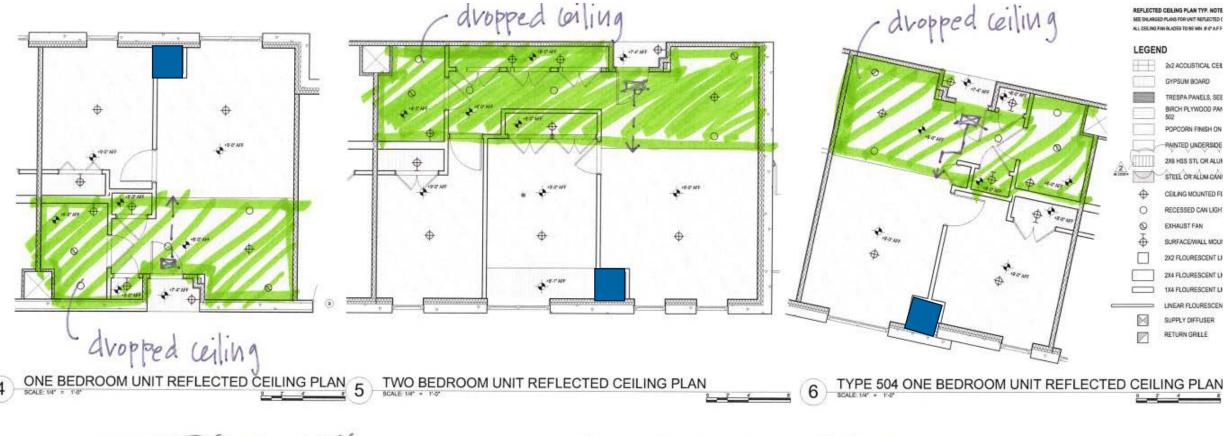


Complaints startd out that the bathrooms were colding that clearly shows suppallowable reduction from the 80 cfm s

Show short cycling path on drawing.

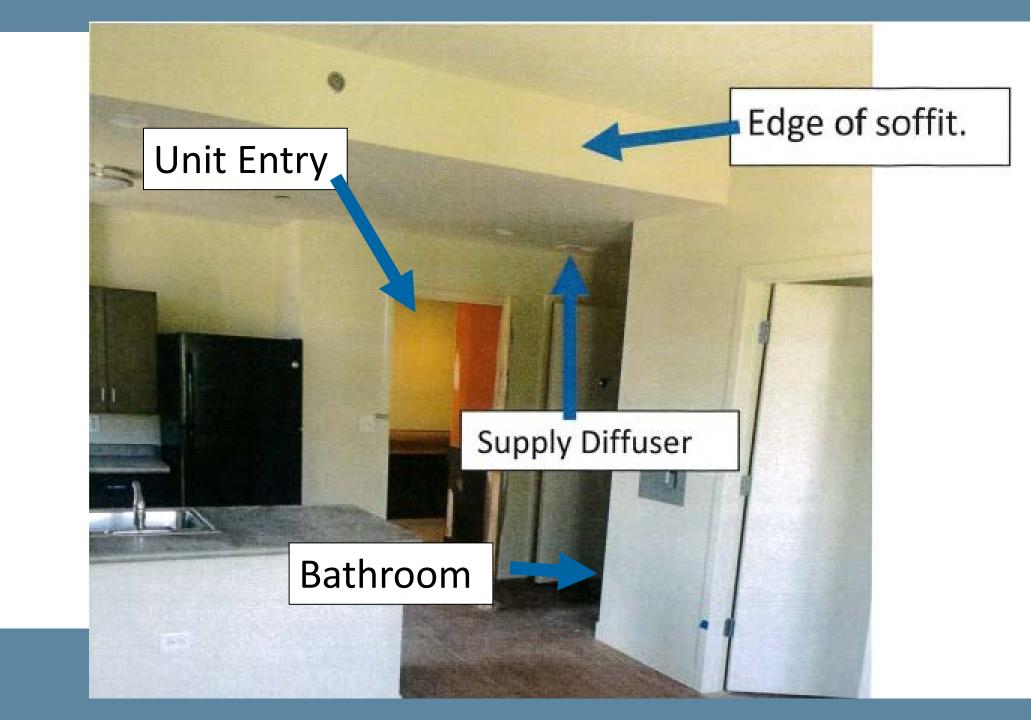
Desired Indoor Air Quali	
Air Changes	0.4 ACH but not less than 15 CFM/person (ASHF 60 CFM per unit based on exhaust requirements
Carbon Dioxide	Outside Air Plus 700 PPM; No greater than 1,000
Relative Humidity	30-60%



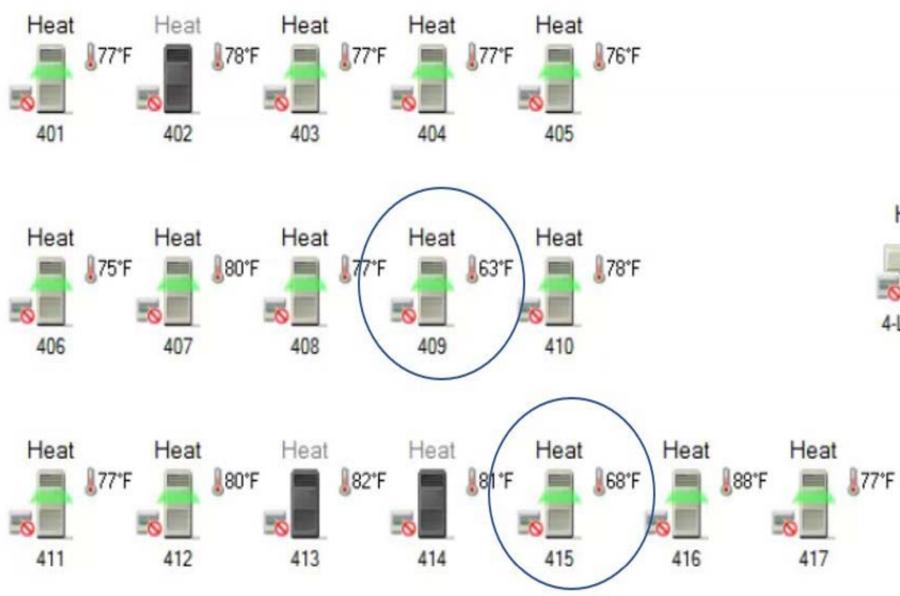


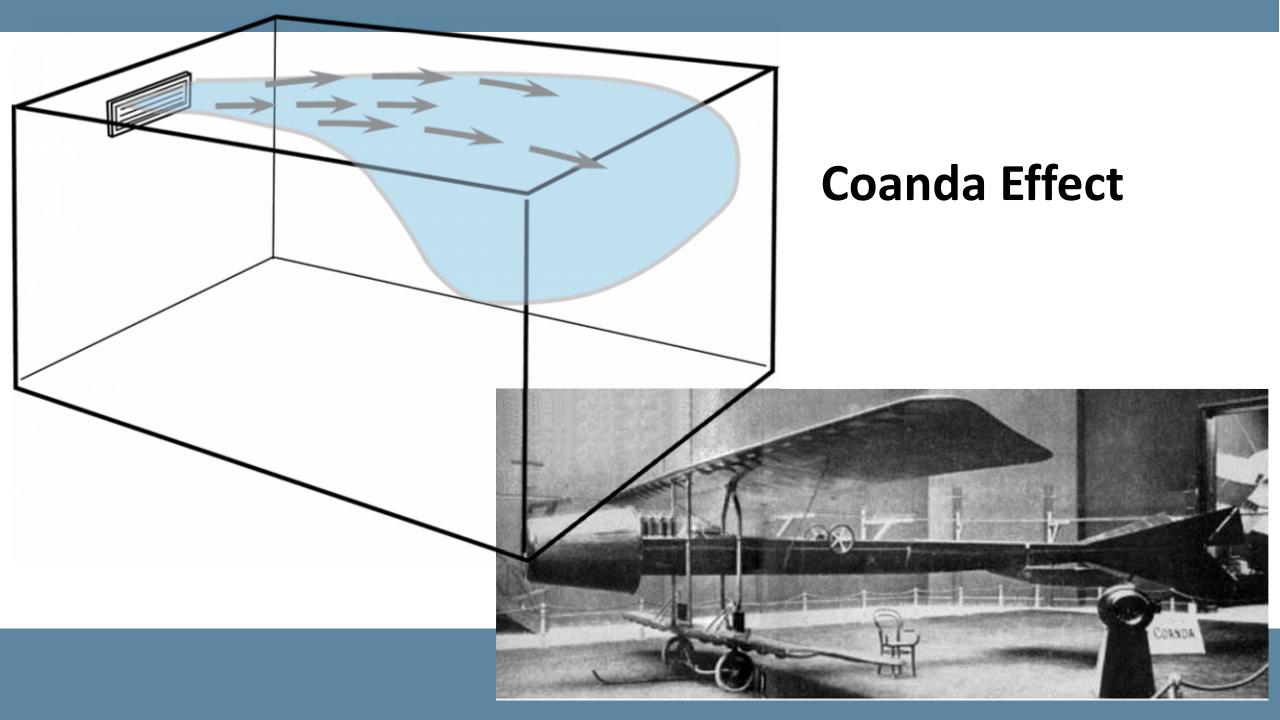
Supply Diffuser --- potential relocation of diffuser

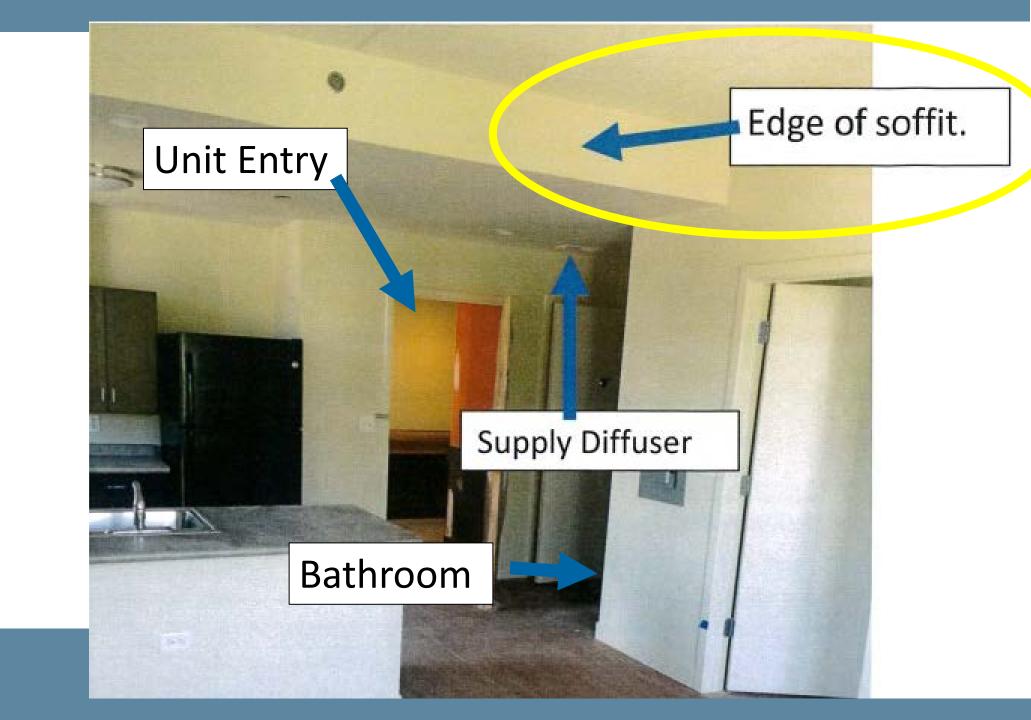
l of 5













SALEM FAIRWEATHER DEEP ENERGY EXTERIOR RETROFIT FEASIBILITY STUDY

Team:

Onion Flats, Architect
Building Evolution Corp,
Enclosure and MEP Consultants
Haycon, Precon Services



Sources Uses

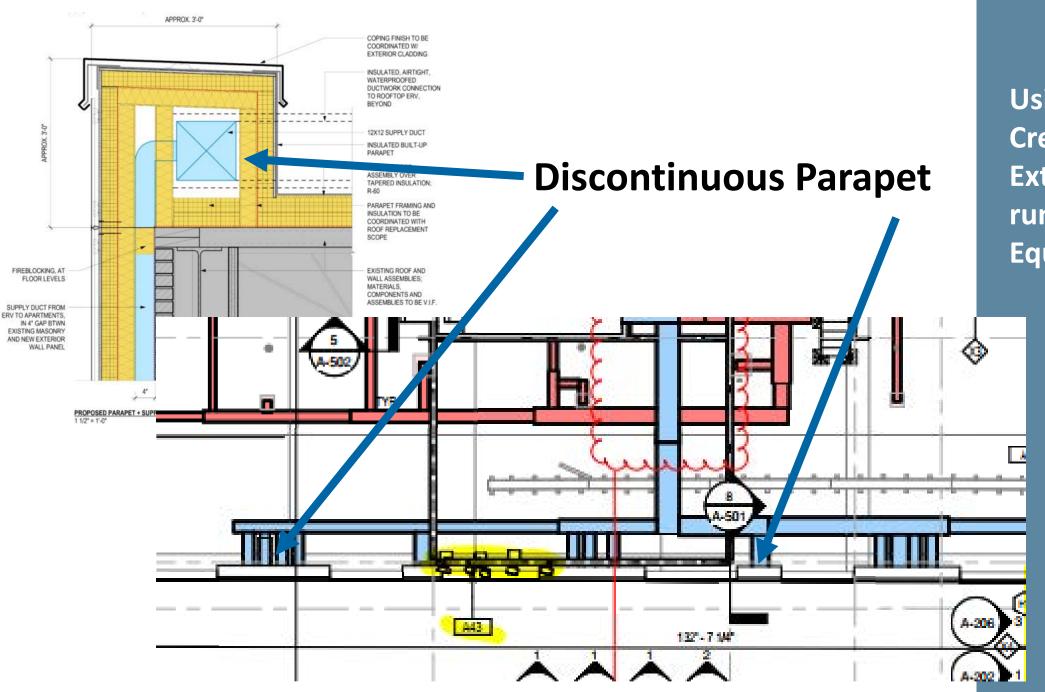
	Amount
CLIMATE READY HOMES (LISC)	\$1,000,000
LEAN	\$3,302,000
MA DOER	\$5,080,000
GRRP (HUD)	\$7,620,000
Private Donor	\$2,000,000
GGRF (EPA)	tbd
HEEHR (equipment upgrades)	\$1,778,000
DOE HOMES Rebate	\$1,016,000

Total Possible \$22,000,000
Total Committed to Date: \$16,000,000

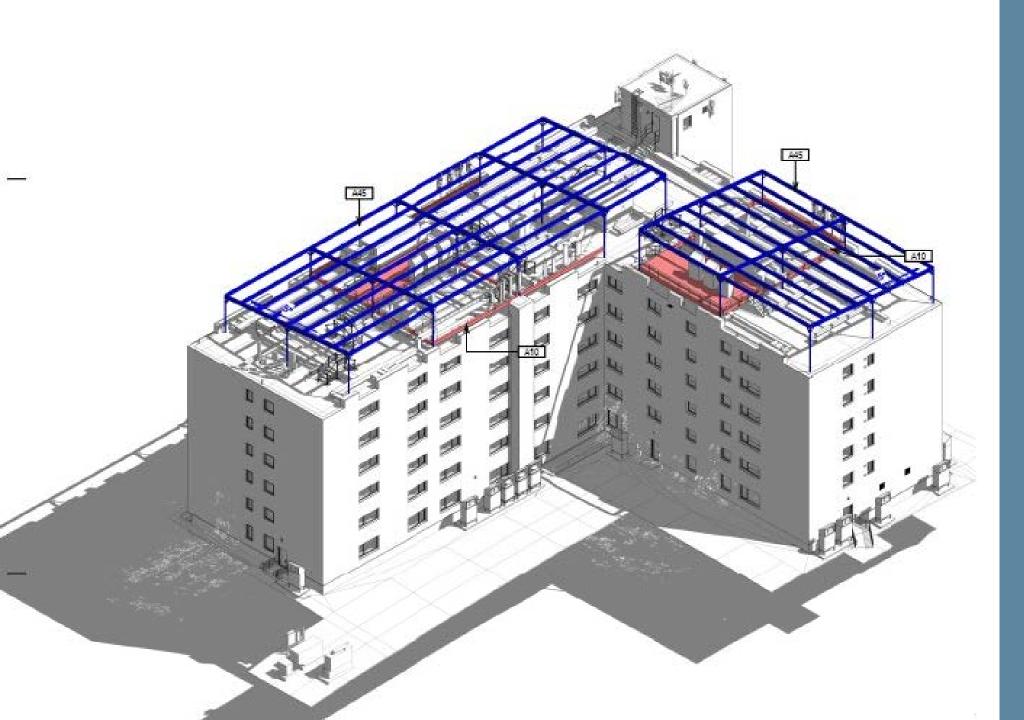
	Pricing	Per Unit
HVAC+DHW	\$ 9,900,000	\$78k
Enclosure	\$5,100,000	\$40K
Relocation	\$0	\$0
Demo & Site Work	\$400,000	\$3k
Solar PV	\$350,000	
Other Non-DER Scope	\$1,000,000	\$8k
Total Hard Cost*	\$19,000,000	\$k
Total DER Cost*	\$18,000,000	\$K
TOTAL PLIT COST	4-0,000,000	7.4

Salem Fairweather 127 Units





Using Cavity
Created on
Exterior wall to
run Mechanical
Equipment



Maximizing Solar PV Production (canopy over mechanical equipment and cell tower equipment)

Ground Mount and Roof Canopy Array will produce 225,000 kwh, 40% of our load.

Replicable?



Salem Fairweather



Danvers Fairweather



Beverly Fairweather



Peabody Fairweather

